

Bonlac Supply Company



Farmers representing farmers

Level 2, 40 River Boulevard, Richmond VIC 3121
Telephone 03 8541 1824

<< Supplier name >>

<< Supplier Address 1 >>

<< Supplier Address 2 >> << State Postcode >>

15 January 2019

Dear << Salutation >>,

It is with mixed feelings that I announce that our Chair, Mr Tony Marwood, has advised the Bonlac Supply Company (BSC) Board of his intention to retire from the Board, effective at our next Board meeting, 23 January 2019.

Tony has provided strong and experienced leadership over his nine years as BSC Chair, and as we work with Fonterra to deliver on a new representational model, Tony and the Board have agreed that the time is right to appoint his successor to ensure an orderly transition.

Tony has been a significant contributor to Australian dairy over his long career, joining the BSC Board in February 2006, and was appointed Chair in December 2009. During his tenure there have been many changes to the role and structure of BSC, with some key achievements being the renegotiation of the previous Agency Agreement, the redemption of all the outstanding supplier shares, and bringing the Supplier Forum in under the management of BSC.

Although Tony's retirement will be a loss for BSC and Australian dairy, the time is right for Tony to step back and enjoy more time with his family. On behalf of the Board and all suppliers that BSC has represented in this role, we would like to thank Tony for his enormous contributions made to BSC, to Fonterra, and to the wider dairy industry over this long period, and wish him well in his future endeavours.

In line with our succession planning, BSC has appointed current Western Region Supplier Director Mr. John Dalton as the new Chair of BSC, with current Eastern Region Supplier Director Mr. Stuart Griffin as Deputy Chair. Mr. Paul Weller, currently a non-regional director, has been appointed as Northern Region Supplier Director.

Both the Bonlac Supply Company and the Australian dairy industry have changed enormously over the last ten years, and we all acknowledge that there are still many challenges to be addressed. John and Stu bring great skills and knowledge to the BSC leadership, and I am confident that under their stewardship, BSC will continue to thrive.

As you know, the current agreement between BSC and Fonterra expires at the end of 2019. The Board has considered this timeline, and the future representational role that could be undertaken by BSC or an alternate body, and how best to move forward as a Fonterra supplier-based representational body inclusive of the Supplier Forum. Given these considerations, the Board position currently filled by Mr. Marwood will not be filled at this time, pending the outcome of the new representative model.

I'd like to thank Tony once again for his leadership and contributions to BSC and Australian dairy, and welcome John and Stu as our new Chair and Deputy Chair respectively. We have also included with this letter a separate letter from Tony.

If you have any questions regarding this transition or the new representative model, please don't hesitate to get in touch with me or our incoming Chair Mr John Dalton.

Yours sincerely,



Will Kermode – Company Secretary
Bonlac Supply Company

John Dalton – short biography

Naringal, Victoria (Western Region)

John was appointed to the Bonlac Supply Company Board as a Supplier Director in September 2016.

John is a dairy farmer from Naringal in the Western Region of Victoria, milking around 600 cows and he has 30 years' experience in the Australian dairy industry. Prior to taking up the role with the BSC Board, John was a member of the BSC Supplier Forum.